



Improving
human lives

PEOPLE
YOU
CAN
TRUST

 **Metrohm**



Sustainable economic growth benefits the population at large, creates prosperity, and opens opportunities. This is where people meet with science and modern technologies.

Take **analytical chemistry**, for example. Regardless of whether we are talking about the quality of food and drinking water, the safety of medicines, compliance with environmental protection standards or the quality and safety of products in general – only the results of chemical analysis provide certainty and give manufacturers and consumers' confidence.

Metrohm is a leading manufacturer of precision measuring instruments for chemical analysis in the laboratory, the production processes and environmental monitoring.

Our measuring instruments enable the reliable identification and quantification of substances down to trace and ultra-trace levels.

It's almost impossible for any human to get through the day without interacting with something that has not been touched by a piece of a Metrohm.

WE PROVIDE SOLUTIONS...

...to develop internal quality standards and comply with global norms and regulations, e.g., BRC, IFS, FDA, GMP, ATEX and others. Thus, we enable our clients to guarantee the quality of their products and protect their brand integrity.

SAFETY

Our solutions ensure safe working environments in laboratories and production sites for the employees.

COMPLIANCE

Our instruments are robust, accurate and precise making compliance easy for years to come. We work with our clients to configure, optimize, and maximize the safety and productivity of their applications according to the regulatory requirements.

PRODUCTIVITY

Competitive production commands automated processes and precise monitoring. Our innovative solutions are scalable and can be configured to meet specific requirements.

We strive to improve human lives. Our analytical equipment and methods are commonly used to help make people's lives better and safer.



DIGITALIZATION AND DIGITAL TRANSFORMATION

We help our clients digitalize their analytical measurements and laboratory processes. Streamlined workflows, cloud-based tools, and robotics help their employees to work safely, efficiently, and remotely.

CLEAN DRINKING WATER

Our instruments are widely used to monitor drinking water quality by measuring numerous critical parameters. Compliance with all norms and regulations is essential for the safe consumption of our most important foodstuff.



SAFE FOOD AND CONSUMER PROTECTION

Strict quality control is vital to ensure safe food and protect the population. Handheld devices from Metrohm allow measurement in any location and are used from incoming goods inspection to final quality control and forensic analysis.



RESPECT FOR THE ENVIRONMENT

Industrial manufacturing processes, the extraction of minerals, and recycling can only be considered sustainable, if high environmental standards are respected. The required measuring instruments and analytical methods are provided by us.



SAFE AND EFFECTIVE MEDICINES

Pharmaceutical companies use our instruments to check the quality of raw materials and final products. The methods used meet the strict regulations of national and international authorities such as the FDA, USP, and ISO. Metrohm instruments protect patients from adulterated and/or counterfeit medicines.



People from all over the world rely on Metrohm

We pride ourselves on our technical know-how, sales and after-sales support. Our first-class instruments and services are used in nearly every laboratory in all continents. See what Metrohm customers from around the world say.

«Dan Worley, our service representative, does an outstanding job and has become a true member of our team. Metrohm really stands behind their instruments and their representatives are great resources.»

JAMES MACNEIL
Trinity Manufacturing
(chemical manufacturing),
United States

«...and moreover the technical service and sales are really professionals.»

ALEJANDRO ZAMORA
Antonio Matachana S.A.
(pharmaceutical industry),
Spain

«Really good product, we have been using it for more than 8 years, service from the company is excellent. When we faced some issue with it, the technician was really helpful and nice.»

GIADA CIONI
Ferrero (food industry), Italy

«At the same time, I would like to express my gratitude to the official after-sales service, as their serious and rigorous attitude and timely feedback have enabled many tasks to proceed smoothly.»

QIN WIE
Qingdao City Center for Disease
Control and Prevention
(public health), China

«After-sale service from Metrohm is also a plus point in its quality. We have received aftersale service by personal visits and also customer care experts from all over the globe.»

AJAV PATEL
Ortiv-Q3 Research Pvt. Ltd.
(pharmaceutical research laboratory),
India

«The service support team provides unmatched service and the is best I have ever met. Congratulations to the team!»

ERIKA TAKAKI
CETESB (environmental monitoring),
Brazil

«Metrohm Argentina is synonymous with knowledge and commitment to customer service.»

CLAUDIO VANINA
Profertil (fertilizer production),
Argentina

«The Eco Titrator has reduced the time for an experiment that used to take between 2 and 3 hours by manual titration, to less than an hour.»

PRUDENCE LUBANYANA
University of KwaZulu (higher education),
South Africa

«Vendor service response times and quality of the service was outstanding, even though the site was regional!»

MITCHEL CRIDGE
Brink Drinks (beverage industry), Australia



Metrohm – People you can trust

Bertold Suhner (1909–1988) founded Metrohm AG in Herisau, Switzerland, in 1943. Since 1982, the non-profit Metrohm Foundation has been the sole owner of Metrohm AG. The Metrohm Foundation promotes cultural and charitable projects and supports science education at schools and universities in Switzerland.



WE ARE DIFFERENT

Metrohm is not a listed company but is wholly owned by the non-profit Metrohm Foundation. We do not have to align our strategy with the short-term return expectations of the stock market and use profits to invest in future innovations.

- Sustainable corporate development in environmental and social aspects
- We invest in education and partner with universities
- Strong company culture focused on continuous improvement
- 30% of our team in Switzerland works on R&D
- Over 85% of our products are manufactured in Switzerland
- Zero Bank loans; 100% self-financed

WE ARE PRESENT GLOBALLY

We are geographically diversified with business derived 24% from the Americas, 36% from Asia and Asia Pacific, and 40% from Europe, Middle East and Africa.

With an extensive sales and service organization of more than 3,300 people we are directly present in more than 50 countries and via strategic partnerships in another 40 countries. This network allows us to distribute our products worldwide, offer professional services through our own certified service engineers, and support our customers in the laboratory with practical application knowledge.



www.metrohm.com